



BrenStone International Pvt. Ltd.
Gurgaon, India

India / 2023

BRENSTONE
The Human Side Of Success

A black and white photograph of a man in a dark long-sleeved shirt and pants loading a large bag into the open back of a small, dark-colored electric delivery vehicle. The vehicle is parked on a paved surface next to a white car. The background shows a building and some trees. The text 'WE HAVE THE BEST, AFORDABLE & SUSTAINABLE EV LAST-MILE SOLUTIONS .' is overlaid on the bottom left of the image. A yellow vertical bar is to the left of the text. The word 'EV' in the text is highlighted in green, and 'LAST-MILE' is highlighted in yellow.

**WE HAVE THE BEST, AFORDABLE
& SUSTAINABLE EV LAST-MILE
SOLUTIONS .**

The Last Mile Problem

- 600 Million shipment getting delivered every year in India **53% of Cost of shipping is the last mile delivery cost.** 99% of the deliveries done through 2 wheelers - thus limiting capacity and leading to higher number of trips , higher cost and compromises safety of delivery agents.
- 100% jump in auto rickshaw fare from Rs.12/km to Rs.24/km in 10 years time .This led to Rapid growth in last mile ride hailing with safer and sustainable options. Need 2 Million last mile EV vehicle to cater to 219MM users by 2026.



Current Market Size in India

FOR LAST-MILE DELIVERY SOLUTION

A number of use case will drive growth in shared mobility for small-format vehicles.

		Current fleet size (range) '000	Km traveled per day	Growth rate, 2025 (CAGR)	
2W	1	E-commerce/small format	80–120	90–100	14–16
	2	Food delivery	375–425	120–130	15–20
	3	Grocery delivery	70–80	70–80	25–30
	4	Self-drive rentals	40–60	30–40	100
	5	Ride hailing	130–170	70–80	40–50
3W	1	Goods mobility	550–650	110–120	14–16
	2	Passenger mobility	>3,000	120–130	40–50

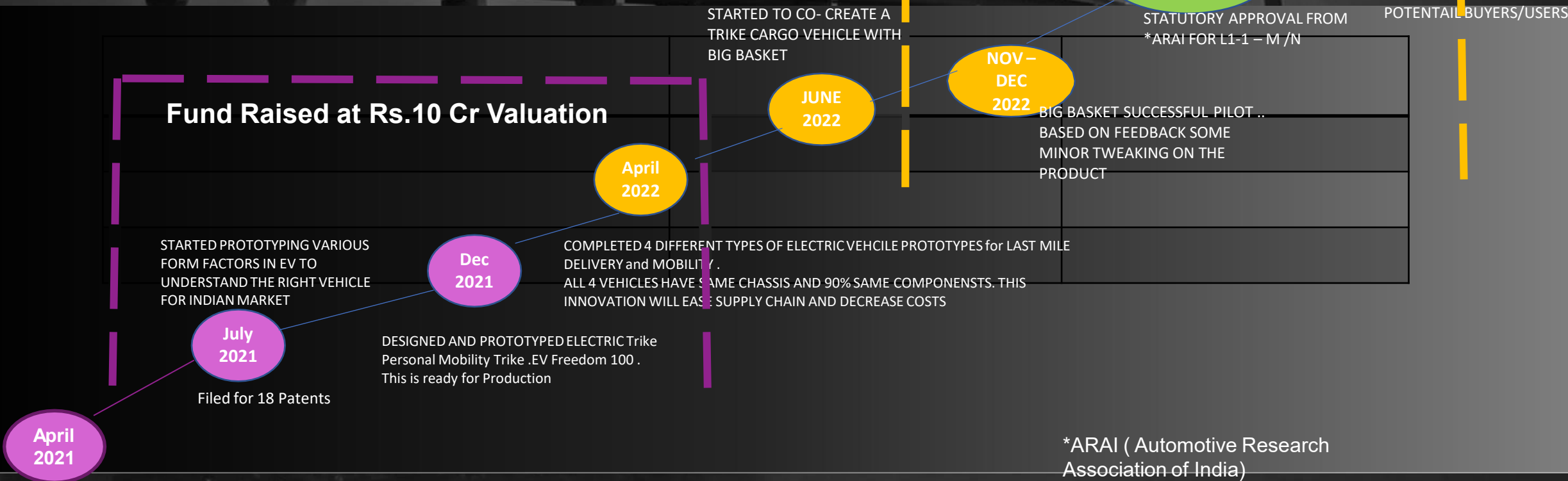
Source: Expert interviews; McKinsey analysis

Super Fast Journey : 21 Months

Mobility in 21 Months

Fund Raised at Rs.10 Cr Valuation

Fund Raised at Rs.30 Cr Valuation



*ARAI (Automotive Research Association of India)
Post Approval , we are ready for Production

Product

Cargo Trike Vs Cargo Bike

TRIKES BY DESIGN ARE STABLE THAN TWO- WHEELER

TRIKES CAN GO LONGER DISTANCE THAN BIKES

TRIKES ARE MUTI-UTILITY VEHICLES

TRIKES ARE WEATHER PROOF WITH CANOPY

TRIKES ARE EASILY TO HANDLE LIKE TWO- WHEELER

TRIKES CAN CARRY 7X MORE LOAD THAN TWO- WHEELER

TRIKES NEED ONLY A TWO- WHEELER LICENCE TO DRIVE



Our EV Trike Models | For E-commerce I Ride Hailing

EVSURE 100

The super smart electric cargo trike for last mile delivery



Design A-Cargo

EVSAFE 100

The super smart electric taxi trike.

VMEV's revolutionary EV trike taxi is a perfect alternative for two-wheelers used as taxis. With the agility of a 2-wheeler and the safety and comfort of a 3-wheeler, VMEV trikes offer protection from sun wind and rain, ample luggage space, and safe distance between driver and passenger which a 2-wheeler cannot offer.



Design A-Passenger

Competition

2 Wheeler Passenger

Ola, Ather, Okinawa, Hero Electric, Simpl.
And 30 others

3 Wheeler Passenger

Mahindra, Piaggio, Atul Kinetic Green
And 50 others

Trike

2 Wheeler Cargo

Hero Electric, Yulu, Zyp, Zipp,
And 5 other start-ups

3 Wheeler Cargo

Mahindra, GMW, Euler, Alti green
Lohia, Evet,
And 30 others

- We combine the mobility benefit of a 2 wheeler, and the utility benefits of a 3 wheeler. Globally, trike is making inroads into passenger and cargo Segment.***

Proprietary Tech.

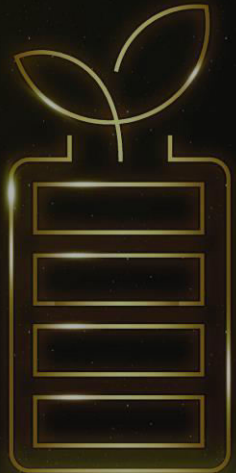
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Patents filed in:

Mechanical Engineering,
Navigation, Connectivity & Mobility,
Safety, Entertainment, Efficiency,
Comfort, Ride & Handling

Battery

- IP68 Class
- Swappable battery
- Temperature range from -20 to +180 F
- Cloud connected smart modular
- Data analytics



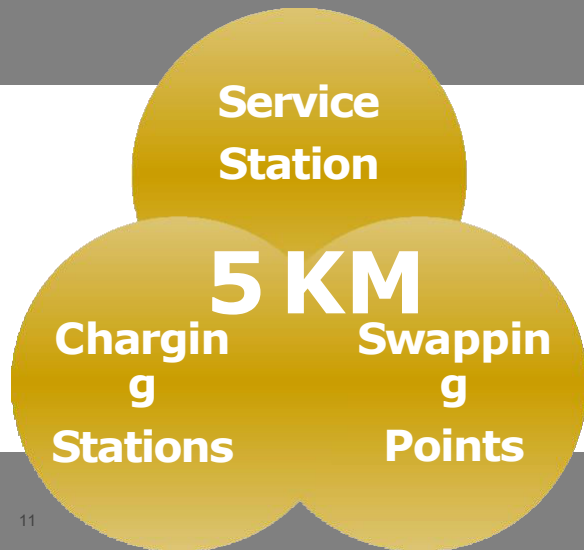
Vehicle Features:

Most Advanced Technology

- *Daytime Running Lights*
- *Park Assist*
- *Pedestrian Alert Sound*
- *Automatic Braking*
- *Electronic Stability Control*
- *Non -Topple Technology in Normal Conditions*
- *Dual Motor Drive train*
- *Torque-On Demand*
- *State of the Art Air Suspension*

We will bring in great engineering minds to foster innovation so as to offer the best mobility solutions. Our products will be known for uncompromised performance, quality, style, fun and freedom.

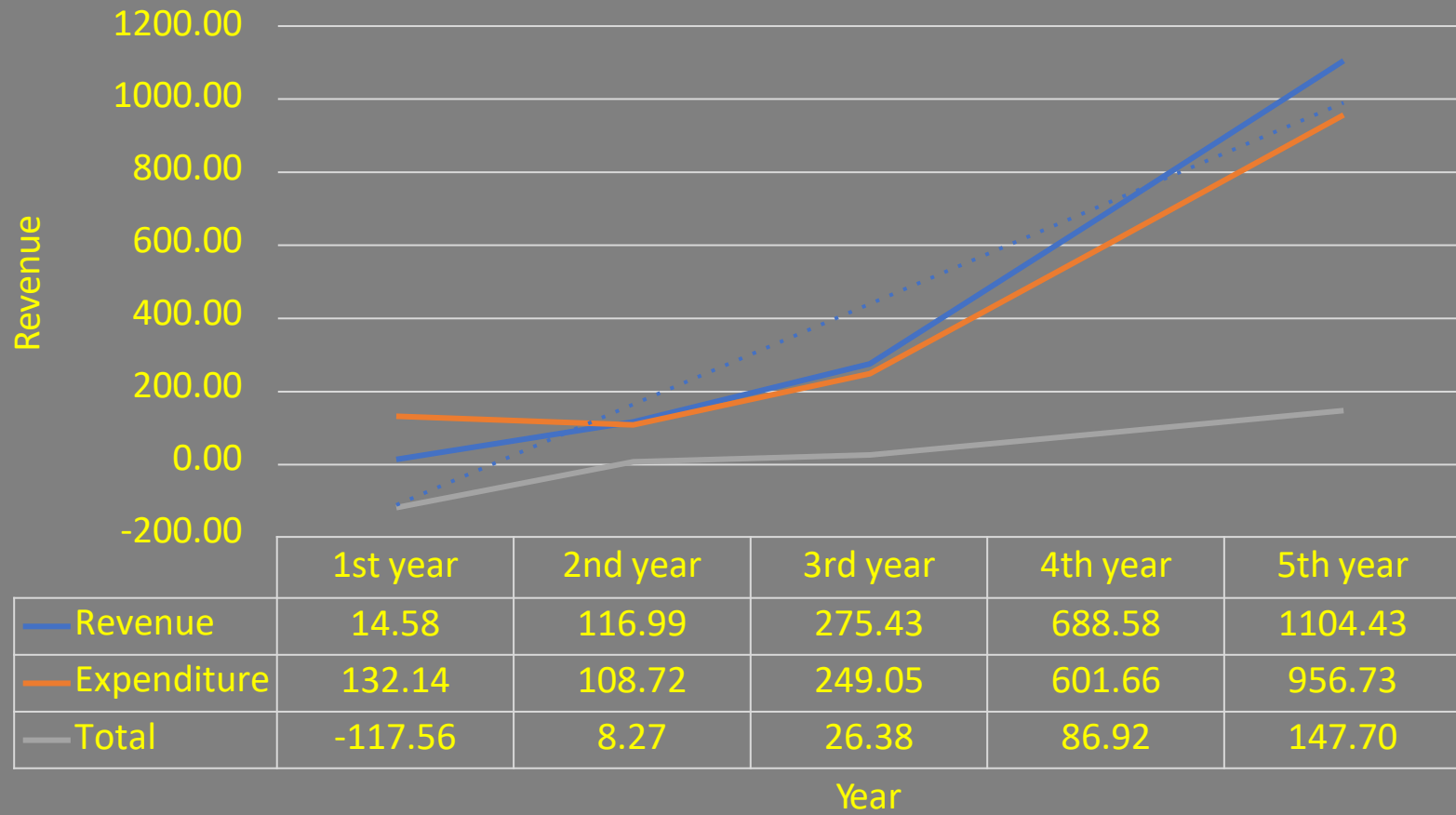
Go to Market Plan



Use Bounce and Other swapping and battery charging infra companies and wherever there is a gap we can put our charging and swapping infra.

We plan to use Go Bumpr and other Bike Service companies for quick service and service station roll out.

Projected Revenue



— Revenue — Expenditure — Total Linear (Revenue)

Planned Vehicle Sales	2080	6426	12741	21399	34194
Total New 3W EV Market	225000	300000	400000	500000	600000
% Estimated Share	1.00	2.00	3.00	4.00	6.00

Investment

TOTAL SEED EQUITY
FUNDING REQUIRED

\$: 250K Cr

Fund Deployment

RS.IN CR

